









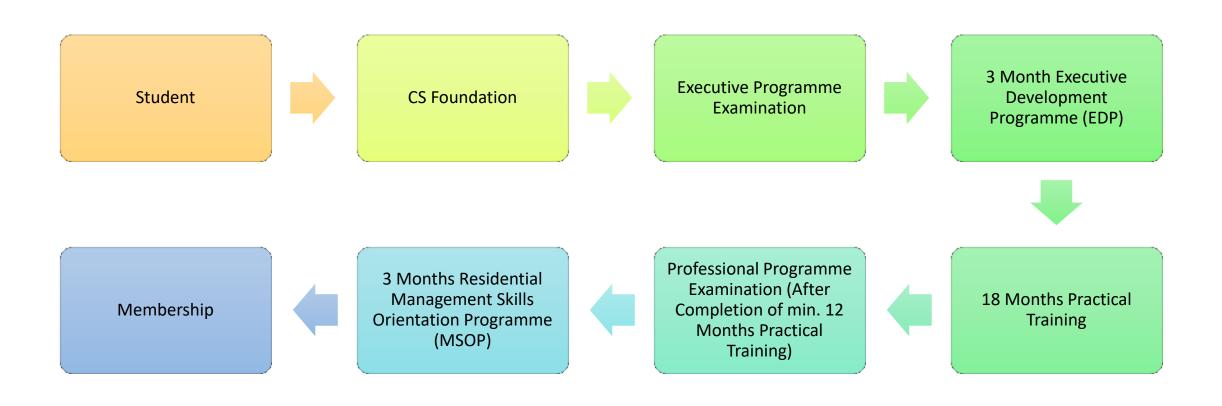
Who is a CS

- A Company secretary (CS) is an expert of Corporate & business laws.
- The areas of work generally vary from Company law, Labour laws, Industrial laws & Business laws. Their involvement in Due-diligence, Secretarial Audit, Corporate Governance & M&A assignments is the major highlight of the profession.
- In India, Company Secretaries are regulated by the Institute of Company Secretaries of India (ICSI) which was established by the Company Secretaries Act, 1980.
- Associate members of the ICSI are entitled to add the prefix ACS to their names while the practicing members are entitled to prefix PCS. A Person is entitled to get himself enrolled as a Fellow if he is an Associate Member for at least five years and fulfils the other conditions stipulated in the Regulations in this behalf. At present, there are more than 50,000 members and about 4,00,000 students on the roll of ICSI.



Journey of CS Course

From Student to Company Secretary Membership



CS Foundation

- ✓ Paper 1: Business Environment and Law (100 Marks) (OBJECTIVE)
- ✓ Paper 2: Business Management, Ethics and Entrepreneurship (100 Marks) (OBJECTIVE)
- ✓ Paper 3: Business Economics (100 Marks) (OBJECTIVE)
- ✓ Paper 4: Fundamentals of Accounting and Auditing (100 Marks) (OBJECTIVE)



CS Executive

Group 1

Paper 1: Jurisprudence, Interpretation & General Laws (100

Marks)

Paper 2: Company Law (100 Marks)

Paper 3: Setting up of Business Entities & Closure (100

Marks)

Paper 4: Tax Laws (100 Marks)

CS Executive

Group 2

Paper 5: Corporate & Management Accounting (100 Marks)

Paper 6: Securities Laws & Capital Markets (100 Marks)

Paper 7: Economic, Business and Commercial Laws (100

Marks)

Paper 8: Strategic and Financial Management —Principles and Techniques (100 Marks)

What is in store after CS?

There is a host of opportunities available for a qualified CS in the market. One can explore the following options:

- Employment as an ACS in a company
- Full Time Practice
- Secretarial/Compliance Audit and Certification Services
- Corporate Laws Advisory and Representation Services
- Arbitration & Conciliation Services
- Foreign Collaborations and Joint Ventures
- Public Issue, listing and Securities Management
- Takeover Code, Insider trading, Mergers & Amalgamation
- Capital Market and Investor Relations
- International Trade & WTO Services
- General/ Strategic Management
- Corporate Communication and Public Relations
- Project Planning
- Work for Big 4s (EY / Deloitte / KPMG PwC)
- Pursue civil services (ILS, IAS officers)
- Opportunities abroad: The opportunities are limited for an Indian Company Secretary abroad. However they can scale up their employability by pursuing few courses like ICSA, CISA etc.

How much does a CS make?

- Like the various portfolios the income varies too.
- In employment, for instance, where the Big 4s pay an annual package of Rs. 800,000 to 12,00,000 to a fresher, other companies may pay a little less. Thus the average salary of Company Secretary in India ranges from 5-6 lakhs to 25 lakhs.
- International packages are pretty high ranging up to Rs. 75,00,000 or even more depending upon the employer firm, experience of the candidate, etc. Rank holders, however get a priority over the others. When we look at the income of a practicing CS he makes something in between Rs. 4,00,000 to 30,00,000.



Pros & Cons of becoming a CS

Pros

Cons

Can become an entrepreneur

Always in demand & Faster growth

Versatile profession

Income Stability

4 Years duration

Passing % is quite low

Difficult course